

Raw Cotton:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April, 2006. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2006 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April, 2006.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April, 2006. Source: PIERS, April, 2006.

Market Share-CY 2006:

Each carrier's market share is based on the total number of containers shipped throughout the 2006 calendar year. Source: PIERS, 2006.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for June 30, 2006. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Iden through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: April 2006

Month\Year: 312.0 \	1,662.5	Market	Transit				Surcha	urges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	24%	46%	22	\$1,705	\$635	\$40	\$520					\$2,900
Evergreen	20%	12%	26									
NYK Line	19%	10%	27									
MOL	13%	9%	23									
Hatsu Marine Ltd.	8%	2%	26									
Hyundai	6%	3%	17									
Hapag-Lloyd	4%	2%	27									
Meditteranean	3%	1%										
Hanjin	2%	7%	22									
Yang Ming	0%	7%	21									

Weighted Average Container Rate \$2,900

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Month\Year: 248.0 \ 634.0

cosco

Zim Line

Meditteranean

OOCL

APL

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

\$1,150

\$2,872

Monthly Market Share For: April 2006

Month\Year: 248.0	0 \ 634.0	Market	Transit				Surcha	arges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hyundai	42%	25%	10									
Yang Ming	20%	12%	10	\$1,425 ²³	\$508 ²³	\$40						\$1,973
Hanjin	11%	15%	10									
Hapag-Lloyd	7%	5%	11	·	·							
MOL	6%	25%	10									

\$635

Weighted Average Container Rate \$1,961

\$40

\$520

5%

4%

2%

2%

0%

2%

2%

4%

1%

9%

13

21

12

18

\$1,150

\$1,677

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²³ Rate is based on a 20 foot container, not a 40 foot container.

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: April 2006

Month\Year: 74.0 \	386.0	Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hyundai	49%	24%	29									
Hapag-Lloyd	35%	7%	28									
OOCL	8%	20%	17									
MOL	3%	11%	16									
NYK Line	3%	9%	23									
Meditteranean	3%	1%										
Yang Ming	0%	11%	19									
Evergreen	0%	8%	23									
Hanjin	0%	8%	20									

Weighted Average Container Rate

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L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: April 2006

Month\Year: 256.0 \ 1	1,456.6	Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
NYK Line	34%	6%	14									
Hatsu Marine Ltd.	21%	7%	18									
APL	15%	15%	17									
Yang Ming	12%	21%	16									
cosco	10%	2%	16									
Hanjin	5%	2%	15									
Hapag-Lloyd	3%	1%	18									
Hyundai	0%	20%	15									
OOCL	0%	14%	16									
Kline	0%	4%	16									
MOL	0%	3%	14									

Weighted Average Container Rate

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L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: April 2006

Month\Year: 434.0 \	2,593.5	Market	Transit				Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	43%	42%	22	\$1,215	\$635	\$40	\$520					\$2,410
Hapag-Lloyd	13%	16%	27	\$1,000	\$635	\$40						\$1,675
NYK Line	11%	5%	19									
Hyundai	7%	5%	23									
cosco	7%	2%		\$1,225								\$1,225
APL	6%	11%	30	\$2,000	\$635	\$40						\$2,675
Hanjin	4%	5%	21									
Evergreen	3%	2%	23									
Meditteranean	3%	0%										
Yang Ming	2%	9%	26									
Hatsu Marine Ltd.	1%	0%	25									

Weighted Average Container Rate \$2,171

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raw Cotton

Monthly Market Share For: April 2006

Month\Year: $302.0 \$	1,365.2	Market	Transit		Surcharges:							
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Yang Ming	63%	32%	13									
MOL	21%	11%	15									
Hanjin	9%	7%	14									
Hapag-Lloyd	4%	3%	13									
Hatsu Marine Ltd.	3%	8%	15									
Hyundai	1%	5%	15									
Evergreen	0%	13%	15									
Zim Line	0%	9%	25									
OOCL	0%	4%	10									
NYK Line	0%	3%	13									

Weighted Average Container Rate

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L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: April 2006

Month\Year: 72.0 \ 6	19.8	Market	t Transit		Surcharges:								
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
NYK Line	33%	4%	13										
MOL	31%	53%	11										
K Line	14%	7%	11										
OOCL	11%	13%	10										
Hanjin	6%	3%	11										
APL	3%	7%	12										
Hapag-Lloyd	3%	0%	12										
Maersk-SeaLand	0%	8%	12	\$480	\$635	\$40	42%						\$1,357

Weighted Average Container Rate

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L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: April 2006

Month\Year: 68.0	\ 290.0	Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	74%	66%	15									
cosco	26%	12%										
MOL	0%	9%	16									
Hanjin	0%	8%	21									
Hapag-Lloyd	0%	6%	30									

Weighted Average Container Rate

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L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: April 2006

Month\Year: 4,380.8	\ 16,897.9	Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Yang Ming	22%	20%	12									
APL	19%	16%	17									
Hanjin	13%	9%	12									
Hatsu Marine Ltd.	11%	7%	16									
NYK Line	7%	8%	16									
Evergreen	6%	6%	16									
Hyundai	5%	8%	12									
MOL	4%	7%	18									
CMA-CGM	4%	2%	16									
OOCL	3%	7%	19	\$1,305	\$635	\$40	\$520					\$2,500
Hapag-Lloyd	2%	3%	16									
China Shipping	2%	1%	15									
Meditteranean	1%	0%										
COSCO	0%	5%	14	\$1,300								\$1,300

Weighted Average Container Rate \$2,429

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